

2004 Connecticut Inner City 10 Awards Application

Qualification Information:

1. Company Name* _____
2. Year Founded _____
3. Street Address _____
4. City _____
5. State _____ 6. Zip _____
7. Phone _____ 8. Fax _____
9. Web URL _____
10. Federal Employee Identification Number _____
11. CEO Name _____ 12. CEO's Email _____
13. Contact Name _____ 14. Contact's Email _____

15. Which of the following SECTORS best describes your company's primary business? (check **one**)

- ☐ Distribution/Wholesale
 ☐ Manufacturing
 ☐ Retail Trade
 ☐ Service

16. Which of the following best describes your company's INDUSTRY? (check **one**)

- | | |
|--|--|
| <input type="checkbox"/> Accommodation & Food Service | <input type="checkbox"/> Healthcare & Social Assistance |
| <input type="checkbox"/> Arts, Entertainment & Recreation | <input type="checkbox"/> High-Tech (hardware/software) Products & Services |
| <input type="checkbox"/> Business Products & Services | <input type="checkbox"/> Management of Companies & Enterprises |
| <input type="checkbox"/> Consumer Goods | <input type="checkbox"/> Media |
| <input type="checkbox"/> Construction Products & Services | <input type="checkbox"/> Professional, Scientific & Technical Services |
| <input type="checkbox"/> Educational Services | <input type="checkbox"/> Real Estate, Rental & Leasing |
| <input type="checkbox"/> Environmental Products & Services | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Finance & Insurance | |

17. Brief Business Description _____

18. How many companies, if any, has your company acquired from 1998 to 2002? _____

19. Number of full-time employees in 2002? _____ Part-time employees? _____

20. Number of full-time employees in 1998? _____ Part-time employees? _____

21. Company profitability (After income tax as % of sales) *Note: S corporations use pretax income*

Check one for each year:

	16% or more	11% to 15%	6% to 10%	1% to 5%	Breakeven	Loss
2002	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
1998	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

* Please be sure to print or type the complete company name as you would like it to appear.

22. Fiscal Year (indicate month ending)	Revenues (total net sales)
(month) 1998 _____	_____
(month) 2001 _____	_____
(month) 2002 _____	_____

If your company's fiscal year ends in January, February, or March, you must submit revenues for the years 2003, 2002, 1999.

23. In what year did your company start operating in the inner city? _____

24. How many years have you been located at current address? _____

Qualifying Criteria:

25. Is your company a private, for-profit corporation, partnership or proprietorship? ☐ Yes ☐ No

26. Is your company headquartered in the inner city (an economically distressed urban area) OR does your company have 51% or more of physical operations in inner-city areas? ☐ Yes ☐ No

27. Did your company employ 10 or more full-time employees at year-end 2002? ☐ Yes ☐ No

28. Does your company have a five-year operating sales history that includes:

a) Six months of sales revenue in 1998? ☐ Yes ☐ No

b) An increase in 2002 sales over 2001? ☐ Yes ☐ No

c) Sales of at least of \$150,000 in 1998? ☐ Yes ☐ No

d) Sales of at least \$1 million in 2002? ☐ Yes ☐ No

29. Is your company a holding company, regulated bank, or regulated utility? ☐ Yes ☐ No

30. Do you consider your company to be located in a distressed urban area? ☐ Yes ☐ No

31. Please tell us how you came to apply to the Connecticut Inner City 10.

- ☐ I was contacted by a DECD representative
- ☐ I am an Inner City 100 alum
- ☐ I was contacted by ICIC
- ☐ I became aware of the list through the media

- ☐ I received a referral from an accountant, bank, gov't officer, Community Development Corp., local Chamber of Commerce, venture capital, etc.
- ☐ Other

* Inner cities are defined as core urban areas that currently have income and employment levels that are significantly lower than their surrounding metropolitan areas.

The information provided may appear in *Inc. Magazine* if company is selected



Governor's Council on Economic Competitiveness and Technology

The Connecticut Inner City 10 Entrepreneurship Awards initiative evolved from the recommendations set forth under the leadership of Governor John G. Rowland's Council on Economic Competitiveness and Technology. The Connecticut Inner City 10 awards initiative is another indication of the Governor's commitment to Connecticut's urban centers, and is an integral part of the multi-faceted Inner City Business Strategy.

In 1999, the Governor's Council on Economic Competitiveness and Technology and DECD established the Connecticut Inner City Business Strategy initiative to work closely with five targeted cities (Bridgeport, Hartford, New Britain, New Haven, and Waterbury) to develop plans for inner city economic revitalization.

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